

# Five Years' Financial Summary

	2017	2016	2015	2014	2013
	Individual				
<b>Operational Results</b> in million BDT					
Revenue	128,436	114,862	104,754	102,663	96,624
Operating Profit	49,954	41,566	36,964	36,896	33,199
Profit before tax	47,322	38,178	34,922	34,855	32,852
Net Profit after tax	27,423	22,526	19,707	19,803	14,702
<b>Financial Position</b> in million BDT					
Paid-up Capital	13,503	13,503	13,503	13,503	13,503
Shareholders' equity	35,121	33,572	30,625	31,365	31,141
Total assets	130,220	130,500	132,450	130,673	135,221
Total liabilities	95,099	96,927	101,824	99,308	104,080
Current assets	20,658	10,941	11,928	14,865	16,993
Current liabilities	74,541	68,079	67,625	61,402	78,580
Non current assets	109,562	119,558	120,522	115,808	118,227
Non current liabilities	20,558	28,848	34,199	37,906	25,500
<b>Financial Ratios</b>					
Current Asset to Current Liability	0.28	0.16	0.18	0.24	0.22
Debt to Equity	0.40	0.56	0.80	0.95	0.55
Operating Profit Margin	39%	36%	35%	36%	34%
Net Profit Margin	21%	20%	19%	19%	15%
Return on Equity	80%	70%	64%	63%	44%
Return on Total Assets	21%	17%	15%	15%	12%
<b>Ordinary Shares Information</b>					
Ordinary Shares outstanding (in million)	1,350	1,350	1,350	1,350	1,350
Face Value per share (BDT)	10	10	10	10	10
Cash Dividend on paid up capital <sup>1</sup>	205%	175%	140%	160%	140%
Dividend payout <sup>1</sup>	101%	105%	96%	109%	129%
NAV per Share <sup>2</sup> (BDT)	26.01	24.86	22.68	23.23	23.06
Net Operating Cash Flow per Share <sup>3</sup> (BDT)	42.79	34.18	28.73	23.15	27.46
Earnings Per Share <sup>3</sup> (BDT)	20.31	16.68	14.59	14.67	10.89

\*Gain/loss on disposal of property, plant and equipment has been included in operating profit.

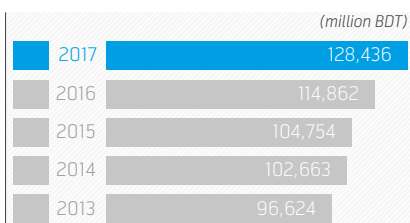
<sup>1</sup> Including proposed dividend

<sup>2</sup> Based on BDT 10 equivalent ordinary share outstanding at 31 December

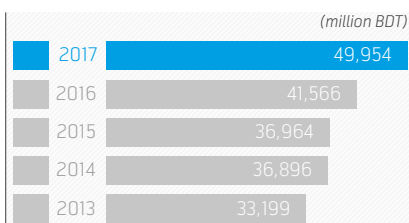
<sup>3</sup> Based on weighted average number of share of BDT 10 each.

**Revenue**

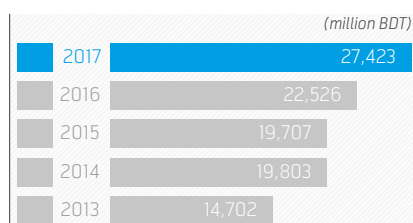
+11.8% YOY

**BDT 128,436 Mn****Operating Profit**

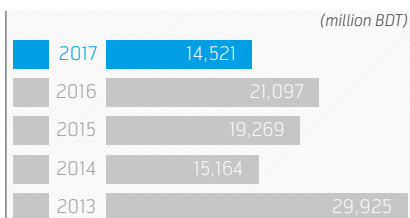
+20.2% YOY

**BDT 49,954 Mn****Net Profit After Tax**

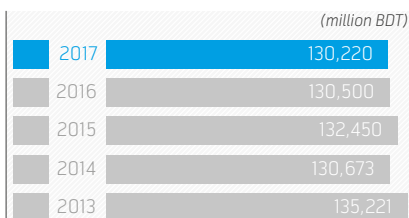
+21.7% YOY

**BDT 27,423 Mn****CAPEX**

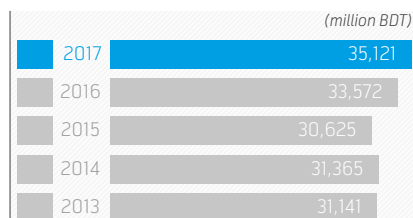
-31.2% YOY

**BDT 14,521 Mn****Total Assets**

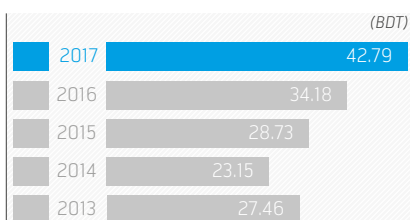
-0.2% YOY

**BDT 130,220 Mn****Total Equity**

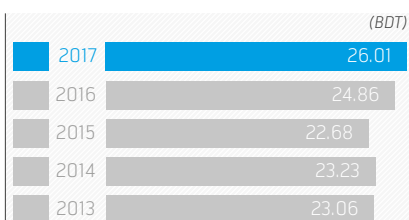
+4.6% YOY

**BDT 35,121 Mn****Net Operating Cash Flow Per Share**

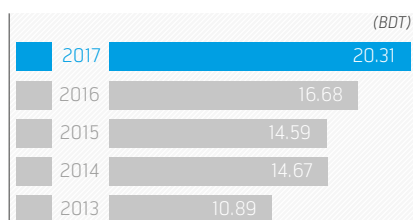
+25.2% YOY

**BDT 42.79****Net Asset Value Per Share**

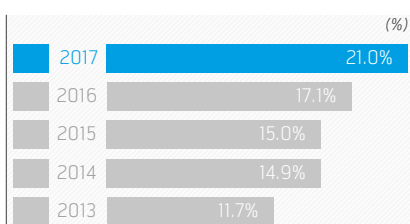
+4.6% YOY

**BDT 26.01****Earnings Per Share**

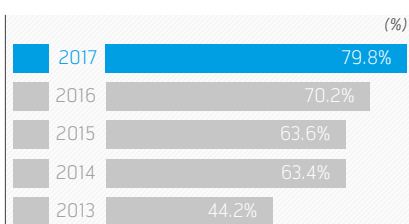
+21.8% YOY

**BDT 20.31****Return on Assets %**

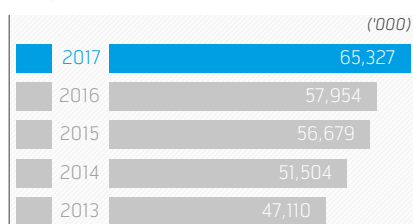
+3.9% pp

**21.0%****Return on Equity %**

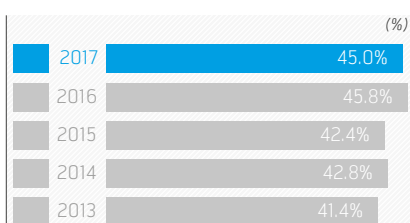
+9.7% pp

**79.8%****Subscriber ('000)**

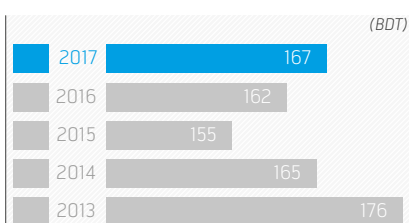
+12.7% YOY

**65,327****Market Share %**

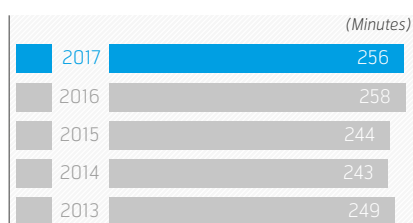
-0.8% pp

**45.0%****ARPU\* (BDT)**

+2.9% YOY

**BDT 167****AMPU\*\* (Minutes)**

-0.7% YOY

**256 Minutes**

\* ARPU - Average Revenue Per User

\*\* AMPU - Average Minutes Per User