

SIX YEARS' FINANCIAL SUMMARY

	2018	2017	2016	2015	2014	2013
Financial Performance in million BDT						
Revenue	132,832	128,436	114,862	104,754	102,663	96,624
Operating Profit	57,379	49,954	41,566	36,964	36,896	33,199
Profit before Tax	55,589	47,322	38,178	34,922	34,855	32,852
Net Profit after Tax	35,160	27,423	22,526	19,707	19,803	14,702
Financial Position in million BDT						
Paid-up Capital	13,503	13,503	13,503	13,503	13,503	13,503
Shareholders' Equity	42,367	35,121	33,572	30,625	31,365	31,141
Total Assets	138,713	130,220	130,500	132,450	130,673	135,221
Total Liabilities	96,346	95,099	96,927	101,824	99,308	104,080
Current Assets	13,369	20,658	10,941	11,928	14,865	16,993
Current Liabilities	77,433	74,541	68,079	67,625	61,402	78,580
Non current Assets	125,345	109,562	119,558	120,522	115,808	118,227
Non current Liabilities	18,914	20,558	28,848	34,199	37,906	25,500
Cash Flows in million BDT						
Net Cash generated from Operating Activities	60,413	57,771	46,152	38,791	31,255	37,081
Net Cash used in Investing Activities	(30,200)	(12,944)	(19,839)	(19,907)	(20,069)	(28,111)
Net Cash used in Financing Activities	(36,699)	(35,336)	(27,553)	(19,491)	(10,972)	(7,727)
Financial Ratios						
Current Asset to Current Liability	0.17	0.28	0.16	0.18	0.24	0.22
Debt to Equity	0.43	0.56	0.81	1.12	1.08	0.80
Operating Profit Margin	43%	39%	36%	35%	36%	34%
Net Profit Margin	26%	21%	20%	19%	19%	15%
Return on Equity	91%	80%	70%	64%	63%	44%
Return on Assets	26%	21%	17%	15%	15%	12%
Ordinary Shares Information						
Ordinary Shares Outstanding (in million)	1,350	1,350	1,350	1,350	1,350	1,350
Face Value per Share (BDT)	10	10	10	10	10	10
Cash Dividend on Paid up Capital ¹	280%	205%	175%	140%	160%	140%
Dividend payout ¹	108%	101%	105%	96%	109%	129%
Net Asset Value per Share ² (BDT)	31.38	26.01	24.86	22.68	23.23	23.06
Net Operating Cash Flow per Share ³ (BDT)	44.74	42.78	34.18	28.73	23.15	27.46
Earnings Per Share ³ (BDT)	26.04	20.31	16.68	14.59	14.67	10.89

*Gain/loss on disposal of property, plant and equipment has been included in operating profit

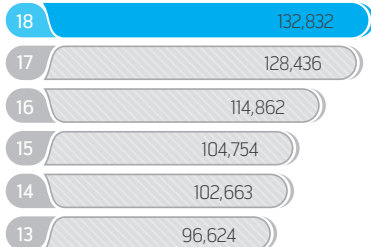
¹ Including proposed dividend

² Based on BDT 10 equivalent ordinary share outstanding at 31 December

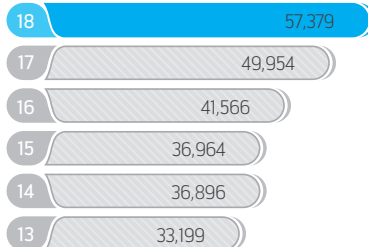
³ Based on weighted average number of share of BDT 10 each

Revenue
(million BDT)

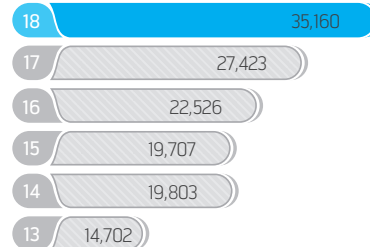
^ 3.4%

**Operating Profit**
(million BDT)

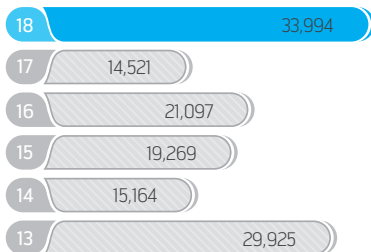
^ 14.9%

**Net Profit After Tax**
(million BDT)

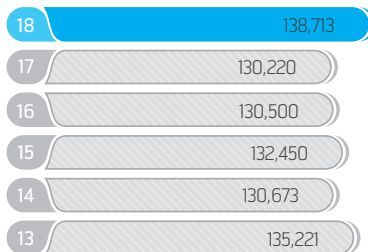
^ 28.2%

**Capex**
(million BDT)

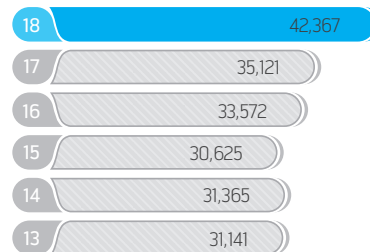
^ 134.1%

**Total Assets**
(million BDT)

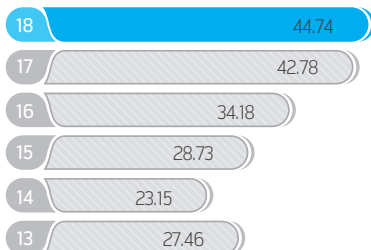
^ 6.5%

**Total Equity**
(million BDT)

^ 20.6%

**Net Operating Cash Flow Per Share**
(BDT)

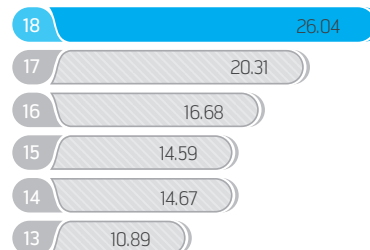
^ 4.6%

**Net Asset Value Per Share**
(BDT)

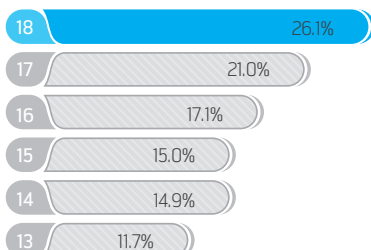
^ 20.6%

**Earnings Per Share**
(BDT)

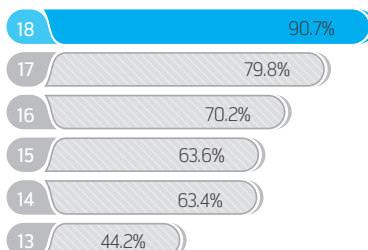
^ 28.2%

**Return on Assets %**

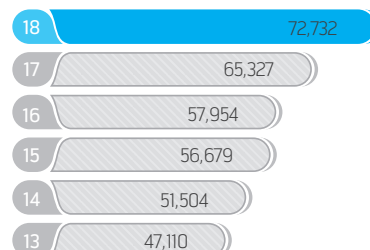
^ 5.1 pp

**Return on Equity %**

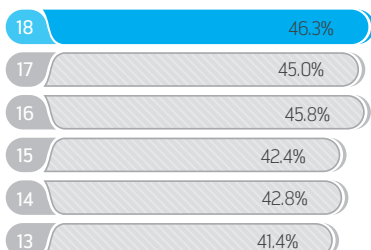
^ 10.9 pp

**Subscriber ('000)**

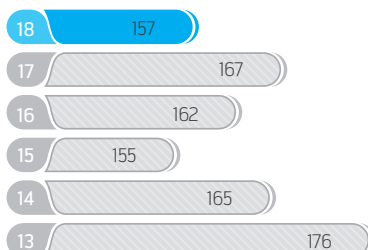
^ 11.3%

**Market Share %**

^ 1.4 pp

**ARPU***
(BDT)

v -5.6%

**AMPU****
(Minutes)

v -8.9%



* ARPU - Average Revenue Per User

** AMPU - Average Minutes Per User